



WHAT IS A NOT-FOR-PROFIT?

The most common misconception about a not-for-profit is that it can't make a profit. **WRONG!** We have to make a profit or we can't stay in business, keep our office space, keep the electricity on, or hire teachers, musicians and artists to share their time and talent with our students.

The company's **annual budget is an average of \$225,000** - rent, insurance, payroll taxes, production costs, office supplies, and salaries for over 40 teachers, directors, musicians, painters, and designers. TRYPS raises **60% - or \$135,000** - of our annual funding through **ticket sales and tuition**.

The other **40% - or \$90,000** - has to be raised through **donations, program ads, raffles, special events, and grants from MAC and OCA**.

A not-for-profit means that we cannot divide the profits among shareholders and investors - like a Broadway show. **Our profit has to be reinvested in the company** - salaries for teachers, dollars for advertising, production costs.

WHERE DO YOUR TUITION FEES AND TICKET REVENUE GO?

Your child's tuition equals approximately \$3.60 per hour spent in rehearsal and performance.

Theater Rental	\$2,500	(RBHS, Launer, & mall are all rented.)
Royalties	\$2,600	Rights to perform, music & scripts
Producer	\$0	Jill volunteers.
Music Director	\$400	
Directors	\$1,500	Two casts
Choreographers	\$1,300	Two casts
Stage Managers	\$1,300	Two casts
Costume Designer	\$1,000	Creating 50-75 costumes
Postage	\$200	Costumes, props, special materials
Scenic Painters	\$500	(2 painters / over 80 hours)
Tech Crew	\$1,500	(Set build, light/sound design, running crew)
Media - radio & newspaper ads	\$650	(KBIA/Tribune ads)
T-shirts	\$300	
Set Material	\$750	(Lumber, hardware/paint)

Costume Material	\$750	(Patterns, material, etc.)
Property Material	\$300	
Printing & Copies	\$300	(Rehearsal packets/programs/fliers)
Postage	\$200	(script packages from NYC)
FICA Payroll Taxes	\$300	
Insurance	\$650	
Technical Equipment	\$600	(Lighting rental, gels, gobos, cables)
U-Haul – set moves & strike	\$150	
Roses & Stars Supplies	\$100	
Office Supplies	\$200	(folders/paper/ink cartridges)
<u>Misc. Technical Expenses</u>	<u>\$250</u>	(mic batteries/lighting equip/cables)

Estimated Average Expenses \$18,300

Tuition covers \$7,000-\$9,000, depending on cast size and including partial scholarships.

Our productions average only \$6,000 in general public ticket sales.

We don't turn any child away because of financial need.

Every single dime you invest, you will see on the stage and in the staff we are able to hire.

We rely on tuition and ticket sales and raffle basket sales to keep our doors open.

Your support is vital to our success and future. Help us gain awareness in the community, sell tickets to the plays, and put raffle baskets together.

THANK YOU SO MUCH!